

Role Description for Senior Consultant, Implementation Services – Services and Solutions

Status: Exempt, Full Time

Reports to: Vice President, Services and Solutions

The Company

Gray Matter Analytics is a rapidly growing early-stage healthcare data and analytics company headquartered in Chicago. Gray Matter Analytics Value-Based Care (VBC) Analytics Solution provides value in the transition to Value-Based Care (VBC).

- We partner with customers to deliver innovative analytic solutions to optimize value-based care performance through the delivery of our CoreTechs® analytics solution and integrated services.
- We leverage a comprehensive measures library coupled with a suite of advanced analytic models to deliver predictive insights and solution accelerators.
- Our solutions are delivered on our cloud-native CoreTechs® analytics platform, with insights generated through our highly configurable CoreTechs® logic engine.

We transform healthcare organizations into data and insights-driven enterprises. We bring the right insights to the right stakeholder at the right time to improve decision making and outcomes, and lower cost, improve quality and enhance VBC performance.

Essential Role Responsibilities

- Gather information from clients through interviews, surveys, and workshops
- Support and enable the team in the identification, definition, validation and prioritization of data requirements and solution specifications to provide for analytic solution set-up and configuration, user acceptance testing and training, and overall solution go-live and deployment.
- Synthesize information and perform detailed analysis to develop solutions in one or more of the following areas:
 - Assess, capture, and translate complex business issues and requirements into structured use cases, infusing knowledge of advanced analytic capabilities to drive client value
 - Gather and refine complex data sets from disparate data sources to enable accurate and robust quantitative analyses
 - Develop enterprise data strategy, operating model, governance, infrastructure, architecture, and implementation planning with a focus on data quality and data management in the delivery of advanced analytics capabilities
- Apply analytic approaches, integrating multiple techniques, to develop detailed, measurable analysis with meaningful insights toward client challenges enabling the team validate hypotheses under consideration and define potential solutions

- Create client communications to present analytic findings and recommendations, with reasonable oversight and guidance
- Proactively work to create an energizing team environment
- Collaborate and share knowledge effectively with client and Gray Matter team members
- Apply foundational healthcare industry knowledge, and rapid learning of specific healthcare domains, to ensure solutions are designed to meet client's needs
- Assist with efforts to identify client needs, scope new opportunities, tailor sales messages and develop proposals to deliver value-add analytics solutions
- Contribute across pre-sales through implementation and ongoing service in alignment with the over-arching analytics-as-a-service business model

Qualifications & Desired Skills

- Minimum of three years of consulting experience, with a focus on data and analytics
- Demonstrated problem-solving, quantitative, and qualitative analysis skills
- Strong critical thinking skills; ability to develop solutions that address client needs
- Comfortable manipulating and synthesizing data with a basic knowledge of data integration tools, knowledge of data mining techniques, and familiarity with statistical analysis, data visualization, and data cleansing tools and techniques
- Experience working in a highly collaborative team environment
- Demonstrated knowledge about healthcare landscape and current industry trends
- Responds well to and enjoys change; works well under pressure
- Advanced degree preferred (e.g. MBA, MHA, MPH)
- Must be willing to travel Monday through Thursday with expectation that most Fridays will be spent in your home office

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