

## MANAGER – DATA ANALYTICS | HEALTHCARE

Gray Matter Analytics is seeking a **Manager – Data Analytics | Healthcare** to join our growing Advisory Services Team.

### **The Company**

Gray Matter Analytics is a rapidly growing startup headquartered in Chicago. We've built a cloud-based enterprise solution that simplifies implementation of advanced analytics using native cloud technologies with machine learning to lower cost of healthcare delivery and improve quality of care. We transform healthcare organizations into data and insights-driven enterprises. We bring the right insights to the right stakeholder at the right time to improve decision making.

### **Responsibilities**

- **Business Development:**
  - Support efforts to identify client needs, scope new opportunities, tailor sales messages and develop proposals to deliver value-add analytics solutions
- **Practice Development:**
  - Collaborate with the product team providing customer specifications and support the development of advanced solutions and methodologies in alignment with the overall product development roadmap.
  - Contribute across pre-sales through implementation and ongoing service in alignment with the over-arching analytics-as-a-service business model
  - Support a team-oriented work climate that encourages creative solutions
  - Collaborate in the development of marketing collateral and thought leadership
- **Engagement Management**
  - Provide project management and subject matter expertise
  - Mobilize and manage engagement teams
  - Develop and maintain project plans along with status and risk reporting
  - Ensure consistent quality delivery on schedule, on cost, on scope, aligned to project goals and client expectations
  - Support the management of engagement economics and risks
  - Develop detailed, measurable analysis with meaningful insights
  - Communicate effectively and concisely, verbally and in writing, with clients and with all levels of the company to successfully accomplish objectives
  - Create status updates and reporting for client leadership and project sponsors

- Service Delivery:
  - Support client information gathering through interviews, surveys, workshops and market research, continuously developing knowledge of emerging technology and analytics techniques
  - Support efforts to define enterprise data strategy, operating model, governance, infrastructure, architecture and implementation planning with a focus on data quality and data management in the delivery of advanced analytics capabilities
  - Support efforts to assess, capture and translate complex business issues and requirements structured into an analytics use case, including rapid learning of industry/domain/client dynamics and management of effective work stream plans, models and visualizations.

### **Qualifications & Desired Skills**

- A minimum of 6-8 years of experience with a base of understanding of data analytics, data science and big data opportunities; ideally with a base of experience in the healthcare industry, either in healthcare consulting or directly with a commercial payer, health system or provider organization, with a focus on analytics.
- Experience supporting major initiatives or transformation projects, including strategy, business process redesign, technology enablement and change management, which includes responsibility for project budgets, timelines and resourcing along with stakeholder engagement and management.
- Experience supporting data analytics initiatives which include strategy, governance, operating model, infrastructure, architecture and implementation planning – experience should include implementation and the achievement of significant improvements in data integrity and advance analytic capabilities.
- Demonstrated problem-solving, quantitative and qualitative analysis skills
- Strong critical thinking skills; ability to develop solutions that address client needs
- Knowledge of advanced analytics techniques and tools, including manipulating and synthesizing data with a basic knowledge of data integration tools, knowledge of data mining techniques, and familiarity with statistical analysis, data visualization, and data cleansing tools and techniques
- Knowledge of cloud-related technologies and associated architecture
- Excellent verbal and written communication skills with a data-driven approach to solving complex challenges, including the ability to explain data concepts and technologies to both Business Operations and IT leaders
- Experience in managing teams in a consulting or large project environment
- Knowledge of consulting methodologies, tools and techniques
- Experience in key issues and current developments in the healthcare industries
- Advanced degree preferred (e.g., MBA, MHA, MPH)
- Ability to travel (40-80%)

Gray Matter Analytics is an Equal Opportunity Employer. Gray Matter Analytics does not discriminate on the basis of race, religion, color, sex, gender identity, sexual orientation, age, non-disqualifying physical or mental disability, national origin, veteran status or any other basis covered by appropriate law. All employment is decided on the basis of qualifications, merit, and business need.